

OPERA NAPLES FESTIVAL  
*Under the Stars*

Feb 21-Mar 15, 2026

# Sponsorship Proposal



Conducted by :

**Ramón Tebar**

Featuring :

**Naples Festival  
Orchestra**

**OPERA  
NAPLES**

**5,000 ATTENDEES**



[operanaples.org](http://operanaples.org)

# EXPOSURE

In the heart of Naples, FL

The 6th Annual Festival Under the Stars, February 21 – March 15, 2026, will put YOUR support of the Arts in the spotlight to its 5,000+ attendees, representing an affluent demographic of significance. Your logo/generosity will reach thousands via a robust marketing campaign that includes press releases, radio, TV, newspapers, magazines, eblasts and both boosted and organic social media.

Let us put YOU center stage, and help you connect with valuable leads and fellow opera enthusiasts.





## VIP TABLES & EVENTS



# About THE FESTIVAL

The 6th Annual Festival Under the Stars, February 21 – March 15, 2026, will feature musical and artistic performances that showcase fully staged opera productions, chamber music, opera star concerts, and much more. Opera Naples Executive Director Melanie Kalnins and Artistic and Music Director Ramón Tebar lead the festival's musical activities. The festival is notable for being the only outdoor winter opera festival in the United States.

Festivalgoers may enjoy collaborative evenings with organizations such as the Luciano Pavarotti Foundation, San Francisco Opera's Adler Program, Festival of the Arts BOCA and Gulfshore Ballet. This festival becomes the talk of the town and takes place in Cambier Park, just steps from the vibrant 5th Avenue of downtown Naples.



Cambier Park, Naples, Florida

**12,000 EMAIL DATABASE**

# Sponsor **LEVELS**

Sponsor levels include benefits such as Sponsor Tables, tickets, VIP Receptions, Ad on Festival LED screen, Ad in Festival Program Book, and are customizable based on your marketing goals.



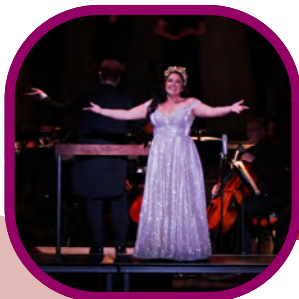
**ORION \$25,000**

Sponsor Table Seating at (5) Outdoor Productions  
Access to VIP Reception (pre-show)  
Ad on Festival LED screen (onsite)  
Ad in Festival Program Book



**TAURUS \$10,000**

Sponsor Table Seating at (2) Outdoor Productions  
Access to VIP Reception (pre-show)  
Ad on Festival LED screen (onsite)  
Ad in Festival Program Book



**GEMINI \$5,000**

Sponsor Table Seating at (1) Outdoor Productions  
Access to VIP Reception (pre-show)  
Ad on Festival LED screen (onsite)  
Ad in Festival Program Book

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