

REFERENCE FESTIVAL Under the Stars



SPONSORSHIP OPPORTUNITES

"Inspiration is an awakening, a quickening of all man's faculties,

and it is manifested in all high artistic achievements."

– Giacomo Puccini

CAMBIER PARK Feb 27 – Mar 15, 2025 The 2025 OPERA NAPLES FESTIVAL UNDER THE STARS will take stage in Cambier Park, downtown Naples, FL, from February 27 to March 15, 2025. Opera Naples Artistic and Music Director Ramón Tebar leads the festival's musical activities, conducting the Naples Festival Orchestra. The festival is notable for being the only outdoor winter opera festival in the United States. Festivalgoers will enjoy three fully staged operas featuring internationally renowned artists, collaborative evenings with the Luciano Pavarotti Foundation and Gulfshore Ballet and a FREE Family and Community Day. Tickets: \$28-\$152. VIP Tables start at \$390, including access to a VIP check in from 6-7pm.



02.27	PAVAROTTI'S VOICES CONCERT THE LUCIANO PAVAROTTI FOUNDATION
02.28&03.02	THE MAGIC FLUTE BY WOLFGANG AMADEUS MOZART
03.03	REFLECTIONS FROM NICOLETTA PAVAROTTI THE LUCIANO PAVAROTTI FOUNDATION
03.06&08	LA BOHÈME BY GIACOMO PUCCINI
03.07&09	THE MIKADO BY GILBERT & SULLIVAN
03.15	SLEEPING BEAUTY BY PIOTR ILYICH TCHAIKOVSKY GULFSHORE BALLET
03.01	FAMILY & COMMUNITY DAY! Free event





SPRING 2025

Sponsorship Packages

Let us shine a bright light on your support for the arts to our 5,000 attendees, 12,000 email recipients and numerous social media followers.



ORION \$25,000

Sponsor Table Seating at Each Outdoor Production (5) Access to VIP Reception (pre-show) Invitations to Festival Cast Parties Ad on Festival LED (onsite) Ad in Festival Program



TAURUS \$10,000

Sponsor Table Seating at (2) Outdoor Productions VIP Reception (pre-show) Invitations to Festival Cast Parties Ad on Festival LED (onsite) Ad in Festival Program



GEMINI \$5,000

Sponsor Table Seating (1) at an Outdoor Production VIP Reception (pre-show) Ad on Festival LED (onsite) Ad in Festival Program



Sponsor Benefits

• Logo appears as an official partner on all print and online media, as

available. Recognition pursuant to sponsor level.

- Table/VIP seating to performances at the Festival Under the Stars
- Access to VIP Reception (pre-show) at Bar Under the Stars (onsite)
- Invitations to Cast Parties (immediately following select

performances)

- An Ad on Festival LED (pre-show, intermission)
- Advertising in the Season / Festival program
- All packages are customizable

ABOUT

Dedicated to presenting high-quality opera productions and concerts featuring internationally,nationally and regionally renowned performers and directors, Opera Naples is an artistic powerhouse. An advocate of community service and education outreach, Opera Naples has introduced opera to more than 64,000 children since its inception through its various programs, including Lee and Collier County in-school programs and performances, the Resident Artists Program and Summer Youth Program. The company is also dedicated to nurturing promising young talent through the Luciano Pavarotti Foundation Opera Naples Academy led by a faculty of revered opera luminaries who offer an immersive program of vocal instruction, lectures and masterclasses. Over the past decade, the company has earned local, regional, and state government support. For more

information, visit OperaNaples.org or contact info@OperaNaples.org.

Contact Executive Director Melanie Kalnins @ mkalnins@operanaples.org or (239) 963-9050 for more information.

PERA APLES

Ramón Tebar, Artistic & Music Director

