



WEDNESDAY, DECEMBER 6, 2023
OPERA NAPLES BENEFIT GALA

Opera Naples will present its annual signature fundraiser **Winter Dreams Gala** at Royal Poinciana Golf Club on December 6, 2023.

You are invited to join Chairs Jannice Burrus and Bronwen Adams, Honorary co-Chairs Mayor Teresa Heitmann, Nicoletta Pavarotti, President of the Luciano Pavarotti Foundation, the gala committee and other supporters as we together celebrate Opera Naples.

At the Gala, acclaimed Spanish conductor and Opera Naples Artistic Director, Ramon Tébar and tenor Santiago Ballerini will present an unforgettable evening of entertainment and music, with beloved arias and soaring opera that celebrate the legacy of the great Luciano Pavarotti.

You will be transported to a timeless winter wonderland, complete with colorful decor, inspired cuisine, and of course gorgeous music of drama and passion. The evening includes cocktails, fine dining, opera, dancing with the Brett Foreman live band, silent auction, and a live auction.

Your support of Opera Naples through gala sponsorship allows us to bring world-class opera and chamber music experiences to the stage and drives our in-school educational programming which impacts 3,000 students each year.

We are fortunate to be part of a community that supports our mission, and we appreciate your generosity and enthusiasm for the arts in Southwest Florida.

Thank you for your generous sponsorship support of the Winter Dreams Gala!

Sponsorship commitments received by October 15, 2023, will be proudly acknowledged in our official Gala invitation. Material and logos received by November 15, 2023, will be included in the Gala Program.

For questions, benefit requests, or information regarding combined sponsorship opportunities for the Gala and Festival, please contact us at (239) 963-9050 or info@operanaples.org.

WINTER DREAMS GALA SPONSORSHIP OPPORTUNITIES

Puccini Sponsor | \$25,000

Our highest sponsorship is named after Giacomo Puccini, the Italian composer whose renowned works included such as La bohème (1896), Tosca (1900), Madama Butterfly (1904), and Turandot (1924), all of which are among the most frequently performed and recorded of all operas. 2024 marks the 100th anniversary of his passing, and celebrate his legacy this year with a full production of La bohème at our upcoming 4th Annual Festival Under the Stars.

BENEFITS INCLUDE: As a Puccini sponsor, you will be acknowledged in the Gala program and all advertising and publicity.

Puccini Sponsor Media Recognition

- Primary name recognition in all print advertising and publicity for the Gala, email blasts, and social media.
- Name (or logo if corporate) on Opera Naples web page for the Gala and on our donor recognition web page.
- A full-page ad in the gala program. A Private 1-hour photo shoot is included if requested for family or business.

VIP Event Experiences:

- (1) ten-seat Puccini Table at the Winter Dreams Gala with premier table placement, as available.
- Personal welcome and thank you from the Presenter at the Gala during introductory remarks.
- Commemorative framed 36" x 24" personal poster with Artist(s), photo from the night of the event.
- Private guided tour of Wang Opera Center for four (4) during artist rehearsals.
- Two VIP seats to Wang Opera Center Events.



Platinum Crystal Sponsor | \$10,000

BENEFITS INCLUDE As a Platinum Sponsor; you will be acknowledged in the Gala program and all advertising and publicity for the Winter Dreams Gala and will receive the following benefits:

- Name recognition in all print advertising and publicity for the Gala, email blasts, and social media.
- Name (or logo if corporate) on Opera Naples web page for the Gala and on our donor recognition web page.
- A full-page ad in the Gala program.
- Ten-seat Platinum Table at the Winter Dreams Gala with preferred table placement, as available.
- Personal thank you from the Presenter at the Gala during introductory remarks.



Silver Moonlight Sponsor | \$5,000

We have named our \$5,000 sponsorship after the first movement of the Winter Daydreams Symphony No. 1, *Daydreams of a Winter Journey*, that begins with an enchanting flute melody evoking silent nighttime ventures under the silver moon.



BENEFITS INCLUDE As a *Silver Sponsor*, you will be acknowledged in the Winter Dreams Gala program and advertising and will receive the following benefits:

- Name recognition in all print advertising and publicity for the Gala, email blasts, and social media.
- Name (or logo if corporate) on Opera Naples web page for the Gala and on our donor recognition web page.
- A half-page ad in the Gala program.
- Two tickets to the Gala.
- Personal thank you from the Presenter at the Gala during introductory remarks.

GALA UNDERWRITING OPPORTUNITIES

A variety of underwriting opportunities are available to help defray the costs associated with the Gala.

Cocktail Sponsor | \$7,500

- Logo on Opera Naples event web page.
- Signage at Cocktail Bar and small table tent card recognition on high-top cocktail tables.
- A public thank you at the beginning of dinner seating and remarks.
- Logo on Opera Naples event web page.
- 4 tickets to Gala (\$2,000 value).
- Listing in Gala Program.

Valet Sponsor | \$3,000

- Opportunity to place in event parked vehicles a Thank you logo promo item* and a business card (*Item must be pre-approved by ON and supplied 30 days prior to the event.)
- Logo on Opera Naples event web page.
- A public thank you at the beginning of dinner seating and remarks.
- 2 tickets to Gala (\$1,000 value).
- Listing in Gala Program.

Band Sponsor | \$7,500

- Signage at performing band.
- A public thank you at the beginning of dinner seating and remarks.
- Photo opportunity with the band during cocktail hour.
- Listing in Gala Program

Centerpiece Sponsor | \$5,000

- A public thank you at the beginning of dinner seating and remarks.
- Listing in Gala Program.



SPONSORSHIP AGREEMENT

Company Name: _____

Contact Name: _____

Address: _____

City/State/Zip: _____

Phone Number: (____) _____ Email: _____

*The above-named Sponsor agrees to the following, benefiting the **OPERA NAPLES WINTER DREAMS GALA** on December 6, 2023, at Royal Poinciana Golf Club, Naples, Florida.*

*Please add a checkmark in the first column to select your sponsorship level. For additional underwriter opportunities, select from the adjacent column to select your preferred opportunity.
(Note: underwriter opportunities are limited in number to sponsorship levels and first-sign basis)*

SPONSORSHIP LEVELS

+ UNDERWRITER OPPORTUNITIES

_____ **Puccini Sponsor | \$25,000.00**

+ add _____ **Band Underwriter | \$7,500.00**

_____ **Platinum Sponsor | \$10,000.00**

+ add _____ **Center Piece Underwriter | \$5,000.00**

_____ **Silver Sponsor | \$5,000.00**

+ add _____ **Cocktail Underwriter | \$7,500.00**

_____ **Individual tickets | \$500.00**

+ select _____ **Valet Underwriter | \$3,000.00**

In exchange for agreeing to the event sponsorship level indicated above, Opera Naples will provide the corresponding benefits described on the sponsorship pages of this package.

Sponsor Signature: _____ Date: _____

Print Sponsor Signer's Name: _____

Opera Naples Signature: _____ Date: _____

Print Opera Naples Signer's Name: _____